

IN PROFORMA INVOICE			REMARKS <Developer>
Issue PI Only	:	Shouldn't Reflect In Accounting Report like 1. Balance Sheet 2. P&L	1. Balance Sheet to Enhance
Received Deposit Payment	:	The amount received shall recorded in Customer Deposit Received under Liability	
		Dr.	Cr.
		Bank Account (Assets)	Customer Deposit Received (Liability) 1. Dr. Entry now shouldn't record under Trade Debtor yet
Received Full Payment	:	The amount received shall recorded in	
		Dr.	Cr.
		Bank Account (Assets)	Customer Deposit Received (Liability)

PI CONVERTED TO INVOICE			REMARKS <Developer>
Issue Invoice Only :	Shall Reflect In Accounting Report like 1. Balance Sheet 2. P&L		1. Balance Sheet to Enhance, only Reflect when its converted to INV.
	Dr.	Cr.	
	Trade Debtor (Assets)	Sales (Revenue)	2.The Trade Debtor need to fix to only create the entry when PI is converted to INV.
Converted with Received Deposit Payment :	The amount received shall recorded		
	Dr.	Cr.	
	Bank Account (Assets)	Customer Deposit Received (Liability)	
Received Full Payment :	The amount received shall recorded in		
	Dr.	Cr.	
	Bank Account (Assets)	Customer Deposit Received (Liability)	
Knock Off	Dr.	Cr.	
	Customer Deposit Received (Liability)	Trade Debtor (Assets)	1. To enhance modue for Knock Off function in Account Entry <<After Departure>>
Final Entry	Dr.	Cr.	
	Bank Account (Assets)	Sales (Revenue)	

ACCOUNTING WORKFLOW: PROFORMA INVOICE & CUSTOMER DEPOSIT RECEIVED

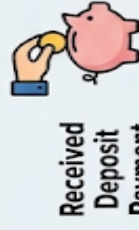
Functional Requirements and Financial Impact Plan

Phase 1: Proforma Issuance



NON-POSTING DOCUMENT:
Shouldn't Reflect in Accounting Reports.
P&L & Balance Sheet remain unchanged.

Phase 2: Pre-Conversion Payment Handling



Received Deposit Payment

Remarks:
Dr. Entry should not record under Trade Debtor yet.

Debit / Credit	
Dr.	Cr.
Bank Account (Assets)	Customer Deposit Received (Liability)

Received Full Payment



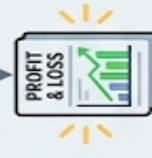
Full Payment

NOT:
Dr. Trade Debtor / Cr. Sales

Phase 3: Conversion to Tax Invoice (Revenue Realization)



Debit / Credit	
Dr.	Cr.
Trade Debtor (Assets)	Sales (Revenue)



PROFIT & LOSS
(Sales Revenue)



BALANCE SHEET
(Trade Debtor)

Phase 4: Reconciliation & Final Settlement



THE "KNOCK-OFF" PROCESS

Debit / Credit	
Dr.	Cr.
Customer Deposit Received (Liability)	Trade Debtor (Assets)

Enhance module for Knock-Off function in Account Entry.

FINAL IMPACT (Net Entry)

Debit / Credit	
Dr.	Cr.
Bank Account (Assets)	Sales (Revenue)

This process keeps the Balance Sheet clean of false receivables and prevents over-accrual of revenue before fulfillment.